

Why work with a Real Estate Agent?

- They will help you determine what kind of home your budget will allow.
- They can introduce you to a mortgage counselor and arrange to have you “pre-approved” which is essential to improving your negotiating position.
- They will help you determine and prioritize your home needs - size, style, features, location, accessibility to schools, transportation, shopping, and other personal preferences.
- Through their exclusive access to FMLS (First Multiple Listings Service), they can weed through all available listings and show you the ones that would fit your needs and budget.
- They can offer vision and imagination while visiting potential home options.
- They can provide pertinent information regarding real estate values, taxes, utility costs, municipal services and facilities, and zoning that could affect your decision to buy.
- They can supply a list of qualified inspectors and can also negotiate you through this home inspection, obtaining necessary vendors to assess repair requests as a result of the inspection.